

# consilium

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Consilium is a career advisory firm with a single purpose: to help students and recent graduates achieve career success.

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We do this by deploying our career coaching and professional expertise, proprietary tools, and world-class partner network to craft actionable career development strategies and plans uniquely tailored to each client's needs.

We generate outstanding results by helping clients frame their college experience from the perspective of career development to maximize the benefit of their academic, extracurricular, and professional activities. In doing so, we empower clients to confidently navigate an increasingly demanding and complex job market.

## Our Philosophy

*Our practice is built around a simple truth: there are many ways to achieve success if you understand the process.*

## Services

*We offer expert guidance and a comprehensive suite of services designed to help clients build a track record of personal and professional accomplishment that broadens their appeal to prospective employers.*

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### Career Discovery

We assess values, interests, traits and skills in order to identify career options and structure a comprehensive career discovery action plan.

### Personal Growth Strategy

We develop an annual roadmap of academic, extracurricular, and professional activities designed to build skills and gain experiences relevant to key areas of interest.

### Personal Branding

We craft a compelling personal narrative and professional profile to showcase skills, experiences, and accomplishments that articulate value to prospective employers.

### Resume & Cover Letter

We tailor resumes and cover letters to specific industries, companies, and roles to enhance professional appeal.

### Job Search Strategy

We architect sophisticated internship and job search strategies to identify employers, build networks, and uncover hidden opportunities.

### Interview Preparation

We train on interview skills, conduct extensive mock interviews with recruiters and experienced professionals, and strategize on ways to demonstrate career readiness and fit.

### Evaluation & Negotiation

We frame and evaluate offers in terms of values, interests, and priorities to determine best fit and help identify opportunities for negotiation.

### On-boarding Support

We support a smooth transition to the workplace by advising on ways to identify organizational dynamics, build internal support networks, and actively manage career development.

## Founder

Horatiu Stefan founded Consilium to help the next generation of leaders achieve their career goals. Prior to founding Consilium, Horatiu held key strategic, operating, and advisory roles in Fortune 500 multinationals including Deloitte, Mercedes-Benz, Samsung, and eBay and Silicon Valley startups including Homejoy and Serviz.

Horatiu holds an MBA from the Kellogg School of Management and a BA from Swarthmore College.

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